

“Hearing the Experts”

Examining the experts at the hearing

The perspective of Counsel and Arbitrator

- **Assessing the Expert’s credibility**
 - Independence
 - Impartiality
 - Expertise in the subject matter/industry
 - Experience on the stand
 - Others

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Examining the experts at the hearing

The perspective of Counsel and Arbitrator

- **Assessing the Substance of the Experts’ Testimony**
 - Preparing for the hearing (*before*)
 - Making the most out of the hearing (*during*)
 - Counsel: facilitating the Tribunal’s understanding
 - Arbitrator: getting what you need to draft the Award
 - What else can be done? (*after*)