



**GROUPE ASA
DES JEUNES PRATICIENS DE L'ARBITRAGE**



**DEUTSCHE INITIATIVE
JUNGER SCHIEDSRECHTLER**

Friday 4 April 2008

ZURICH

**WRITTEN & ORAL ADVOCACY
HOW TO WIN A CASE**

“Special Guest”

Judith Gill

www.arbitration-ch.org

About the Seminar

The Seminar is open to arbitration practitioners up to approximately forty years of age. It will be divided into three sessions. Each of them will begin with a short presentation of about ten to fifteen minutes, followed by an interactive discussion amongst the participants. Each session will be led by a moderator. All the participants and our “special guest” are encouraged to share their experiences. Dress code is casual.

- Location** Hotel Savoy, Zurich (www.savoy-baurenville.ch)
- Registration:** From 10:00 a.m.
- Seminar:** 10:30 a.m. - 5:15 p.m.
- Pre-dinner drinks:** From 5.30 p.m. Savoy Bar en Ville (at participants' costs)
- Dinner:** 7.00 p.m. Wirtschaft Neumarkt (www.wirtschaft-neumarkt.ch)
- Language:** English
- Seminar Package:** CHF 250 (incl. seminar fee, coffee breaks, lunch)
- Dinner (optional):** CHF65 (payable in advance, excl. alcoholic drinks to be paid on site)
- Accommodation:** We were able to pre-book a few rooms (under “ASA40 -4 April 2008”) until 1 March 2008 at the Savoy, at the Glockenhof (www.glockenhof.ch) and the Franziskaner (www.hotel-franziskaner.ch) in downtown Zurich. Please make your reservation directly.
Note: Accommodation may be difficult to find in Zurich on 3-4 April due to other events and we were unable to secure more rooms on a contingent basis; we therefore suggest that you make the necessary arrangements as soon as possible if you wish to stay in Zurich overnight.

Transport:

| Train connections: | | | | | | | | | |
|--------------------|-------|---------|-------|--------|-------|---|-----------------------------|-------|--|
| Geneva | 06:45 | Lucerne | 08:35 | Basel | 08:22 | Zurich Airport | Lugano | 06:51 | |
| Lausanne | 07:20 | | | | | Trains depart approx. every 10 minutes (travel time to Zurich Main: 10 to 15 minutes) | Change trains at Art-Goldau | | |
| Zurich | 09:28 | Zurich | 09:25 | Zurich | 09:26 | | Zurich | 09:51 | |
| Transfer by taxi: | | | | | | Seminar: Hotel Savoy Baur en Ville , Paradeplatz, CH-8022 Zurich | | | |
| | | | | | | Dinner: Restaurant Wirtschaft Neumarkt , Neumarkt 5, 8001 Zürich | | | |

ASA BELOW 40/GROUPE ASA DES JEUNES PRATICIENS DE L'ARBITRAGE
DIS 40 DEUTSCHE INITIATIVE JUNGER SCHIEDSRECHTLER

SEMINAR PROGRAMME

FRIDAY 4 APRIL 2008

WRITTEN & ORAL ADVOCACY: HOW TO WIN A CASE

| | | |
|--------------|---|---|
| | SPECIAL GUEST | Judith Gill Allen & Overy LLP London |
| 10:00 | REGISTRATION: Hotel Savoy Baur en Ville Zurich | |
| 10:30 | WELCOME ADDRESS | Co-chairs of the Group: Domitille Baizeau Gabrielle Nater-Bass Marc Veit |
| 10:45 | FIRST SESSION | |
| | Pleading your case: Do's and Don'ts | Moderator: Jan Schäfer (DIS40) Allen & Overy LLP, Frankfurt am Main |
| | A) How to Draft Persuasive Briefs | Andrea Carlevaris Bonelli Erede Pappalardo, Rome |
| | B) Effective Opening and Closing Submissions | Shai Wade Kilpatrick Stockton LLP, London |
| 12:15 | LUNCH: Hotel Savoy Baur en Ville Zurich | |
| 13:45 | SECOND SESSION | |
| | Proving your Case I: Documentary Evidence | Moderator: Tom Sprange Steptoe & Johnson LLP, London |
| | A) Document Production: How to Obtain the Documents you Need | Anna Katharina Müller Schellenberg Wittmer, Zurich |
| | B) Flooded with Documents? A Survival Guide | Bernd Ehle LALIVE, Geneva |
| 15:15 | COFFEE BREAK | |
| 15:45 | THIRD SESSION | |
| | Proving your Case II: Testimony evidence | Moderator: Inka Hanefeld (DIS 40) Friedrich Korch Hanefeld, Hamburg |
| | A) Ten Commandments for pre-hearing witness preparation | Marie Stoyanov Gide Loyrette Nouel Paris |
| | B) Cross-Examining Witnesses: A Practical Toolbox | Reza Mohtashami (ICDR Y&I) Freshfields Bruckhaus Deringer, Paris |
| 17:15 | CLOSING REMARKS : | Co-chairs of the Group |
| 17:30 | PRE-DINNER DRINKS: Savoy Bar en Ville Zurich | |
| 19:15 | DINNER: WIRTSCHAFT NEUMARKT, Neumarkt 5, 8001 Zürich | |

ASA BELOW 40/DIS 40 SEMINAR 4 APRIL 2008

REGISTRATION FORM

PLEASE REGISTER AS SOON AS POSSIBLE, AND AT THE LATEST BY **21 MARCH 2008**. THE NUMBER OF PARTICIPANTS IS LIMITED TO 75.

PLEASE RETURN TO:
ASA SECRETARIAT
SEBASTIAN MUELLER
AESCHENVORSTADT 67
P.O. BOX, CH-4010 BASEL
FAX: +41 61 270 60 05

| | | |
|---|--|------------------------------------|
| NAME | (Family name) | (First/given name) |
| COMPANY/FIRM | | |
| ADDRESS | | |
| CITY | COUNTRY | |
| TEL. | FAX: | |
| E-MAIL | | |
| MEAL PREFERENCE (LUNCH AND DINNER) | <input type="checkbox"/> Meat <input type="checkbox"/> Vegetarian or fish | |
| SEMINAR PACKAGE | Seminar Package (Incl. seminar fee and lunch) | <input type="checkbox"/> CHF 250 |
| DINNER | I shall attend dinner (payable in advance, excl. alcoholic drinks to be paid on site) | <input type="checkbox"/> CHF 65 |
| TOTAL | | <input type="checkbox"/> CHF _____ |
| METHOD OF PAYMENT | Payable by bank transfer to: UBS, Aeschenvorstadt 1, 4001 Basel, ASA Secretariat, Swift Code UBSWCHZH40A, Clearing 292, account no. 292-10560.120.0, IBAN CH52 0029 2292 1056 0120 0, Ref.: "[Name]/April 2008" | |
| SKI DAY DAVOS | <input type="checkbox"/> I am interested in participating in the ski day and lunch in Davos on 5 April 2008 and would like to receive further information | |